### ROMPETROL WELL SERVICES

ROMANIA

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# **ROMPETROL WELL SERVICES S,A,**

## PRELIMINARY UNAUDITED FINANCIAL STATEMENTS FOR THE YEAR 2017 STATEMENT OF THE FINANCIAL POSITION

	- RON	
	La data	La data
	31.12.2017	31.12,.016
Assets		
Non-current assets	02 450 576	20 470 070
Tangible assets Real estate investments	23,459,576 525,813	29,472,070 544,416
Intangible assets	257,852	12,832
Financial assets	6,524,856	6,524,856
Other financial assets	22,034	973,165
Total fixed assets	30,790,131	37,527,339
Current assets		
Inventories	4,229,588	2,849,530
Trade and similar receivables	95,224,459	82,091,884
Profit tax receivable	257,842	2,370,643
Other current assets	181,351	264,465
Cash and deposits	3,513,305	6,573,982
Current assets - total	103,406,545	94,150,504
Total assets	134,196,676	131,677,843
Capital and reserves		
Capital		
Share capital, of which:	28,557,446	28,557,446
Subscribed and paid in share capital	27,819,090	27,819,090
Share capital adjustments	738,356	738,356
Legal reserves	5,563,818	5,563,818
Other reserves	67,507,892	73,680,797
Retained earnings	18,330,137	18,330,137
Current result	2,471,740	(5,820,561)
Total equity	122,431,033	120,311,638
Long-term liabilities		
Provisions	229,429	158,457
Employee benefits liabilities	864,721	486,999
Deferred tax liabilities	365.363	365,363
Other liabilities	40,518	6,664
Total long-term liabilities	1,500,031	1,017,483
Total long-term nabilities	1,500,031	1,017,403
Current liabilities		
Trade payables and similar liabilities	10,265,612	10,323,803
Provisions	<u> </u>	24,919
Total current liabilities	10,265,612	10,348,722
Total liabilities	11,765,643	11,366,205
Total equity and liabilities	134,196,676	131,677,843



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# STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

For year ended 31 December 2017

		- RON - La data 31.12.2016
	La data 31.12.2017	
Turnover	39,997,068	31,106,110
Services performed	39,874,677	31,024,397
Sales of goods	122,391	81,714
Other operating income	252,599	32,954
OPERATING INCOME - TOTAL	40,249,667	31,139,065
Expenses with consumables	(11,345,721)	(7,315,658)
Power and water expenses	(182,838)	(420,929)
Merchandise expenses	(80,620)	(48,095)
Payroll costs, out of which:	(14,487,577)	(15,763,596)
Salaries	(11,906,949)	(12,946,893)
Social security contributions	(2,580,628)	(2,816,702)
Fixed assets value adjustment, of which	(6,172,280)	(8,618,926)
Depreciation	(6,172,280)	(6,970,205)
Current assets value adjustment	(182,878)	(363,378)
Expenses for third-party services	(6,441,774)	(5,463,874)
Faxes, duties and similar expenses	(726,248)	(633,988)
Provision adjustments	(46,053)	974,770
Other operating expenses	(680,558)	(1,130,639)
OPERATING EXPENSES - TOTAL	(40,346,547)	(38,784,313)
OPERATING RESULT	(96,880)	(7,645,248)
Interest income	2,541,486	1,890,865
of which, revenues from related parties	2,531,720	1,883,967
Other financial income	294,913	434,820
FINANCIAL INCOME - TOTAL	2,836,399	2,325,686
Other financial expenses	(267,779)	(398,708)
FINANCIAL EXPENSES - TOTAL	(267,779)	(398,708)
FINANCIAL RESULT	2,568,620	1,926,978
RESULT BEFORE TAX	2,471,740	(5,718,271)
Income tax expense	-	(102,290)
RESULT FOR THE YEAR	2,471,740	(5,820,561)
Other comprehensive income	<u> </u>	
Actuarial gain / (losses) relating to retirement benefits	(352,345)	
TOTAL COMPREHENSIVE RESULT FOR THE YEAR	2,119,395	(5,820,561)



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Rompetrol Well Services S.A. (PTR) is one of the major suppliers of well services in Romania, The company offers a wide range of services for oil and gas wells, These services include cementing, consolidation and sand control services, stimulation, testing, slick-line, tubular running operations, etc. The company has a real potential for diversifying and increasing the complexity of the services rendered as the technologies in the field develop.

The year 2017, mostly its second half, marked a gradual and constant increase in the company's operational activity and financial performance, after the difficult period generated by the drastic decrease of demand for Upstream services during 2015-2016.

In addition to the moderate increase of demand for well services recorded this year, a determinant role in increasing the financial performance of the company has been the full implementations of the operational restructuring program, started in 2016.

During the year 2017 all the company commitments were managed in financial equilibrium and ensuring the cash for full and timely payment of commercial commitments, salaries, debt budget. Current cash and cash equivalents offers the possibility by full financing the working capital from own sources. The company managed to improve operational performance, even though the economic environment in the oil and gas industry conditions were not favorable.

Performance of contracts with traditional customers and suppliers has offered the continuity of business trying as through the cost monitoring programs to diminish the negative effect of crude oil price volatility.

The analysis of the preliminary results will continue until the financial statements are completed and audited, in order to present on a prudent position a pertinent adjustment of all assets as of December 31st 2017

General Manager,

Adrian Ion Stanescu

Chief Financial Officer,

Valerica Dumitru