

	2013	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
sume in RON													
Venituri din servicii	90,986,800	7,124,600	7,124,600	7,319,800	7,387,800	7,583,000	7,583,000	7,875,700	8,070,900	8,070,900	7,875,700	7,583,000	7,387,800
Venituri din vanzare marfa	2,822,400	235,200	235,200	235,200	235,200	235,200	235,200	235,200	235,200	235,200	235,200	235,200	235,200
Alte venituri	714,300	59,700	58,800	59,700	59,400	59,700	59,400	59,700	59,700	59,400	59,700	59,400	59,700
Total cheltuieli productie	(56,129,500)	(4,581,200)	(4,566,700)	(4,638,000)	(4,555,900)	(5,299,900)	(4,735,400)	(4,618,400)	(4,672,500)	(4,737,600)	(4,552,700)	(4,532,700)	(4,638,500)
Cheltuieli cu materiale	(21,456,000)	(1,754,500)	(1,749,000)	(1,767,500)	(1,765,800)	(1,786,200)	(1,785,400)	(1,817,700)	(1,838,800)	(1,837,700)	(1,814,700)	(1,780,700)	(1,758,000)
Cheltuieli salariale	(17,518,800)	(1,393,800)	(1,389,100)	(1,442,800)	(1,401,800)	(1,954,600)	(1,528,000)	(1,406,600)	(1,425,400)	(1,472,200)	(1,344,900)	(1,330,100)	(1,429,500)
Cheltuieli cu taxe aferente salariilor	(5,101,700)	(407,400)	(406,000)	(419,200)	(408,300)	(574,000)	(440,200)	(408,100)	(413,700)	(430,900)	(392,700)	(388,200)	(413,000)
Cheltuieli cu transport - deplasari	(2,157,100)	(168,500)	(168,500)	(173,200)	(173,200)	(177,900)	(177,900)	(184,900)	(192,200)	(192,200)	(187,500)	(182,800)	(178,300)
Cheltuieli cu autovehicule, mentenanta si consumabile pentru sonda	(6,614,400)	(551,200)	(551,200)	(551,200)	(551,200)	(551,200)	(551,200)	(551,200)	(551,200)	(551,200)	(551,200)	(551,200)	(551,200)
IT & Comunicare	(140,400)	(11,700)	(11,700)	(11,700)	(11,700)	(11,700)	(11,700)	(11,700)	(11,700)	(11,700)	(11,700)	(11,700)	(11,700)
Alte cheltuieli prestatii externe	(3,141,100)	(294,100)	(291,200)	(272,400)	(243,900)	(244,300)	(241,000)	(238,200)	(239,500)	(241,700)	(250,000)	(288,000)	(296,800)
Alte cheltuieli privind marfurile	(2,089,200)	(174,100)	(174,100)	(174,100)	(174,100)	(174,100)	(174,100)	(174,100)	(174,100)	(174,100)	(174,100)	(174,100)	(174,100)
Amortizarea aferenta activitatii de baza	(11,608,100)	(985,800)	(940,400)	(933,500)	(932,600)	(988,000)	(978,500)	(977,800)	(988,600)	(1,007,600)	(973,800)	(958,600)	(942,900)
= Profit operational	24,696,700	1,678,400	1,737,400	1,869,100	2,019,800	1,415,900	1,989,600	2,400,300	2,530,600	2,446,200	2,470,000	2,212,200	1,927,200
Total cheltuieli administrative	(7,514,500)	(591,800)	(652,900)	(665,700)	(618,900)	(675,300)	(612,700)	(680,200)	(601,900)	(613,100)	(616,000)	(608,400)	(577,600)
Cheltuieli salariale	(3,567,100)	(285,100)	(275,900)	(344,300)	(291,900)	(340,900)	(293,300)	(319,200)	(295,500)	(298,000)	(287,000)	(269,400)	(266,600)
Cheltuieli cu taxele aferente salariilor	(1,123,800)	(90,500)	(87,800)	(106,200)	(92,100)	(106,800)	(91,900)	(99,800)	(92,700)	(94,400)	(91,100)	(85,800)	(84,700)
Transport - deplasari	(100,800)	(8,400)	(8,400)	(8,400)	(8,400)	(8,400)	(8,400)	(8,400)	(8,400)	(8,400)	(8,400)	(8,400)	(8,400)
Cheltuieli cu autovehicule si mentenanta	(190,300)	(16,000)	(15,900)	(15,900)	(15,900)	(15,900)	(15,900)	(15,800)	(15,800)	(15,800)	(15,800)	(15,800)	(15,800)
IT & Comunicare	(627,600)	(52,300)	(52,300)	(52,300)	(52,300)	(52,300)	(52,300)	(52,300)	(52,300)	(52,300)	(52,300)	(52,300)	(52,300)
Cheltuieli cu servicii legale si de management	(1,083,800)	(75,700)	(145,300)	(75,700)	(96,500)	(75,700)	(75,700)	(123,300)	(75,700)	(75,700)	(75,700)	(113,100)	(75,700)
Cheltuieli de marketing	(71,400)	-	(3,400)	-	-	(13,600)	(13,600)	-	-	(6,800)	(23,800)	-	(10,200)
Alte cheltuieli administrative	(749,700)	(63,800)	(63,900)	(62,900)	(61,800)	(61,700)	(61,600)	(61,400)	(61,500)	(61,700)	(61,900)	(63,600)	(63,900)
Amortizarea aferenta activitatii administrative	(79,300)	(7,100)	(7,100)	(7,100)	(7,100)	(7,200)	(7,100)	(7,100)	(7,100)	(6,500)	(6,300)	(4,800)	(4,800)
Alte venituri de exploatare	214,800	17,900	17,900	17,900	17,900	17,900	17,900	17,900	17,900	17,900	17,900	17,900	17,900
= Rezultat din exploatare	17,317,700	1,097,400	1,095,300	1,214,200	1,411,700	751,300	1,387,700	1,730,900	1,939,500	1,844,500	1,865,600	1,616,900	1,362,700
Rezultat financiar	2,447,800	193,000	176,900	193,000	202,000	207,900	202,000	214,200	214,200	208,100	214,200	208,100	214,200
= Rezultat brut	19,765,500	1,290,400	1,272,200	1,407,200	1,613,700	959,200	1,589,700	1,945,100	2,153,700	2,052,600	2,079,800	1,825,000	1,576,900
Impozit pe profit	(3,193,900)	(209,100)	(206,200)	(227,800)	(260,800)	(156,100)	(257,000)	(313,800)	(347,200)	(331,000)	(335,400)	(294,600)	(254,900)
= Rezultat net	16,571,600	1,081,300	1,066,000	1,179,400	1,352,900	803,100	1,332,700	1,631,300	1,806,500	1,721,600	1,744,400	1,530,400	1,322,000

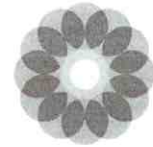


DIRECTOR GENERAL,
ROMPETROL WELL SERVICES S.A.
PROTESTI

DIRECTOR ADJUNCT,
NURLAN MAMBETOV

DIRECTOR ECONOMIC - ADMINISTRATIV,
DORIN GUEF

DIRECTOR ECONOMIC - ADJUNCT,
VALERICA DUMITRU



Investment Plan for Year 2013

No.	Project Description	No. of units	Unit value	CAPEX 2013 (USD)
	Well Services			2,675,000
	Cementing Services			1,875,000
1	Data Acquisition System & Software	3	30,000	90,000
2	Twin Pump Cementing Unit	1	490,000	490,000
3	Batch mixing semitrailer	1	300,000	300,000
4	Integral High Pressure lines – NPST equipped 2013 Batch mixing semitrailer	6	50,000	300,000
5	Cementing/Acidizing Pump Truck (project continued from 2012)	2	140,000	280,000
6	Acidizing Truck equipment & Tank (project continued from 2012)	1	260,000	260,000
7	Data Acquisition System & Software (project continued from 2012)	2	30,000	60,000
8	Cement bulk system (SFB&B) (project continued from 2012)		20,000	20,000
9	Lab equipment – UCA	1	75,000	75,000
	Other Services Upgrade			600,000
10	Vacuum Tank Truck	1	150,000	150,000
11	HCL Tank Truck	1	200,000	200,000
12	Surface & down hole tools		200,000	200,000
13	HCL Tank Truck (project continued from 2012)	1	50,000	50,000
	Warehousing & Logistics			200,000
14	Warehousing Repairs		200,000	200,000

General Manager
Adrian Ion Stanescu



Deputy General Manager
Nurlan Mambetov

Maintenance Manager
Nelutu Mihai

ROMPETROL WELL SERVICES S.A.
2 bis Clopotei Street
100189 Ploiesti, ROMANIA
Reg.Com.no: J29/110/1991
C.I.F.: RO1346607



Tel: +(402) 44 544 101
+(402) 44 544 321
Fax: +(402) 44 522 913
e-mail: office.rws@rompetrol.com
web: www.rompetrol.com