

Yedil Utekov

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Personal

Date and place of birth: 22 May 1976, Atyrau

Work Experience:

December 2019 – Present

**Chief Officer Production & Industrial Services
KMG Rompetrol company
Bucharest, Romania**

- Defines the strategy and ensures the operational management for the Production and Industrial Services Business Unit, in compliance with KMG International strategy, to fulfill the business objectives and to achieve the estimated operational and financial performance.
- Evaluates the financial performance of business entities for Production and Industrial Services Business Unit, directs and implements action plans to maximize their profits.
- Provides direction, approves and coordinates the implementation of the business development plans of the entities he/she coordinates, to obtain: the increase of the market share, the development of the product portfolio, the increase of the customers' number or the loyalty of the existing customers, in order to increase their revenues.
- Develops and implements the strategic plan and proposes performance objectives for the Production and Industrial Services Business Unit.

February 2016 – December 2019 **General Manager Rompetrol Refinery
KMG Rompetrol company
Navodari, Romania**

February 2016 – July 2017 **Chief Production Officer
KMG Rompetrol company
Navodari, Romania**

April 2011 – February 2016 **General Manager Rompetrol Refinery
KMG Rompetrol company
Navodari, Romania**

August 2008 – April 2011 **Agip KCO, Integrated Commissioning & Acceptance Team, Offshore Technical Control Inspection Group, Atyrau, Kazakhstan
Technical Control Inspection Group Coordinator**

- Coordinate activities of the Group inspectors according to Offshore commissioning schedule
- Review technical documentation on pressure vessels, process and field pipelines, power supply network, prepared by the team.
- Supervise the document preparation process, registration of the equipment technical documents with RoK state agencies
- Coordinate activities of inspectors' teams, located at manufacturing works, preparation for equipment technical inspections

November 2007 – August 2008 **Agip KCO, Integrated Commissioning & Acceptance Team, Offshore Technical Control Inspection Group, Atyrau, Kazakhstan
Pressure Vessel Inspector**

- Acceptance of technical documents for equipment from vendors, document revision, provision of comments and recommendations
- Preparation of technical documents for equipment registration with RoK state agencies, obtaining permit to operate the equipment.
- Inspections to the European factories, where the equipment was manufactured
- Technical assistance in preparation of the equipment documentation at the manufacturing factory to ensure its compliance with RoK standards and requirements

October 2006 – November 2007 **Agip KCO, Local Content Development Department, Atyrau, Kazakhstan
Local Vendor Support Advisor**

- Search (gathering) and analysis of information on local vendors (providers of goods and services in order to identify potential in implementation the projects (interviews, site visits, financial status review, checks for certificates availability and compliance with standard requirements, etc.), and introducing this information into Local Content Development Database,
- initiation of new pre-qualifications for local companies;
- liaison with Agip KCO Prequalification Department;
- participation in pre-qualification audits of the Contractors, involved in District Projects activity and preparing joint reports as required;
- assisting local companies on prequalification issues.

March 2006 – October 2006

**Agip KCO, Local Content Development Department, Atyrau, Kazakhstan
Local Vendor Training Advisor**

- Analysis of local companies profile for involving them in Training Programs,
- rendering of technical assistance and support to companies in terms of standards;
- monitoring of training programs;
- analysis of awarded contracts (Post Tender Feedback);
- participation in joint visits with auditors/advisors to the Contractors, involved in the Department activity;
- rendering assistance in preparation of internal and external presentations on Local Content and Materials.

April 2005 – March 2006

**Agip KCO, Local Content Development Department, Atyrau, Kazakhstan
Standards and Certificates Engineer**

- Coordination of local companies training on international ISO 9001:2000 and ASME standards;
- arranging certification events;
- participation in pre-qualification audits in cooperation with consulting agencies.

July 2003 – April 2005

**Atyrau Refinery Plant. New Facilities Division. Atyrau Refinery Reconstruction Project
Ecology, technology and HSE manager**

- EP Contract with JGC CORPORATION” (Japan) which includes construction of Gas Treatment and Sulphur Recovery Units (TECHNIP KTI),
- Waste Water Treatment and Water Recirculation Systems (ONDEO INDUSTRIAL SOLUTIONS) for the new facilities,
- fire protection systems of the new process units.
- Introduction with the latest technologies philosophy in refineries of Cosmo Oil, KPI, Mitsui Engineering & Shipbuilding” in Chibo (Japan)
- I was involved in development and completion of the detailed engineering for the units stated above. In 2004, carried out joint inspections of heat-exchangers manufactured by SIIRTEC NIGI in Milan, Sulphur Granulation Units manufactured by SANDVIK in Felbach (Germany), fire fighting equipment of ANGUS FIRE in Lancaster (UK).

April 2003 – July 2003

**Atyrau Refinery Plant. Unit 8. Atyrau, Kazakhstan
Upgrade Engineer of Unit 8**

- Responsible for preparing programme/plans for upgrading facilities;
- preparing schedules and plans; responsible for supervising water treatment process;
- supervising the maintenance works during plant major repair.

June 2002 – April 2003

**Atyrau Refinery Plant. Unit8. Atyrau, Kazakhstan
Underground pipeline engineer of Unit 8**

- Responsible for initiating and planning actions for maintenance and operation of underground pipelines and fire protection system throughout the plant area.
- Development of maintenance plans for underground utilities during plant major repair;

September 2001 – June 2002

**ZAO Intergaz Central Asia. Pipeline System Operation (trunk pipelines). Makat, Kazakhstan
Gas compressor station.
Operator of compressor (grade 4).**

- Operation and maintenance of gas compressors (Central Asia – Centre Gas Pipeline).

July 2000 – January 2001

Aksaraisky Gas Processing Plant. Astrakhan. Russia. (practical training)

Process Units Operator (grade 4)

- Operation and maintenance of diethanolamine gas treating Unit.

Education:

1996 – 2001

Astrakhan State Technical University. Russia.

Discipline – Engineering Chemistry of Natural Resources and Hydrocarbons

Qualifications: **chemical production engineer**

1993 – 1996

Atyrau Marine Fishing College, Atyrau

Discipline – Fishery Technology

Qualifications: **process engineer** (diploma with honours)

Training (courses):

- Negotiation Effectively Training Course – Atyrau, 2007
- Modern Maintenance Management Practices - SAIT- Kazakhstan, Aktau, 2007
- Project Management – KIMEP, Almaty, 2006
- Time Management – CAPC, Atyrau, 2006
- ISO 9001: 2000 Quality Management System (Lead Auditor) - Moody International, Almaty, 2005
- Japan Cooperation Centre, Petroleum – Toyo Engineering Corporation, Chibo (Japan), 2004
- Astrakhan Gazprom Training Centre – Process Units Operator (grade 4), Astrakhan, 2000

Computer skills:

Microsoft Office and other specify programs

Languages:

Kazakh (native), Russian (good), English (Intermediate)