

PERSONAL  
INFORMATION

Laurentiu Madalin Coltanel



WORK EXPERIENCE

<p>December 2020 – present</p>	<p style="text-align: center;"><b>Director Grup Planificare si Devoltare Retea</b></p> <p>KMG Rompetrol 3-5 Piata Presei Libere, City Gate Northern Tower, 013702, Bucharest, Romania</p> <ul style="list-style-type: none"> <li>• Leading the process of “Master Plan of Rompetrol retail Network” development;</li> <li>• Coordinating the process of identification, approval, rental/acquisition of lands and/or fuel distribution stations;</li> <li>• Coordinating the process of authorization for the fuel distribution stations;</li> <li>• Coordinating the process of execution for the fuel stations;</li> <li>• Ensuring that all specific contracts are signed according to the procurement plan in order to complete the investment;</li> <li>• Coordinating the final reception of the works and closing the projects according to the CAPEX procedure;</li> <li>• Establishing performance indicators and evaluating subordinate employees in order to ensure the competencies necessary to achieve the set objectives.</li> </ul> <p>Business or sector: Oil &amp; Gas, Development Downstream</p>
<p><b>January 2020 – November 2020</b></p>	<p style="text-align: center;"><b>Head of Chief Operations Officer Office</b></p> <p>KMG Rompetrol 3-5 Piata Presei Libere, City Gate Northern Tower, 013702, Bucharest, Romania</p> <ul style="list-style-type: none"> <li>• Enable Chief Operations Officer to obtain accurate, timely/updated, relevant and concise information for fast decision making;</li> <li>• Coordinating and monitoring the activities regarding the implementation of projects within the Operations Block, in accordance with the strategy of the KMG International Group;</li> <li>• Providing expertise and business support for projects implementation, acting as resources pool for multiple business areas.</li> <li>• Define key operational performance indicators to be constantly monitored.</li> </ul> <p>Business or sector: Oil &amp; Gas, Operations</p>

<p><b>March 2019 – December 2019</b></p>	<p align="center"><b>Head of Excellence Center</b></p> <p>KMG Rompetrol 3-5 Piata Presei Libere, City Gate Northern Tower, 013702, Bucharest, Romania</p> <ul style="list-style-type: none"> <li>• Coordinating and develop projects and digital solutions on production and industrial services area in order to improve the various processes;</li> <li>• Coordinating Smart Refinery development team;</li> <li>• Evaluation company's business plan and proposes measures to increase the operational efficiency in order to reach the growth / development objectives of the business and to maximize the profit;</li> <li>• Coordinating top priority projects from Operations area;</li> </ul> <p>Business or sector: Oil &amp; Gas, Production</p>
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<p><b>March 2017 – February 2019</b></p>	<p align="center"><b>Operations Director</b></p> <p>Rompetrol Rafinare (Petromidia and Vega Refinery) 215 Navodari Street, Navodari, Romania</p> <p>Coordinating of Petromidia and Vega Refinery activity (for production area):</p> <ul style="list-style-type: none"> <li>• Coordinating Petromidia and Vega Refinery activity in order to compliance with current legislation (environment, health safety, emergency situation);</li> <li>• Coordinating production activity for superior processing of raw material, decrease utilities consumptions, decrease technological loses;</li> <li>• Monitoring and coordinating of investment projects;</li> <li>• Coordinating "Increase safety level of working in Petromidia and Vega Refinery" project;</li> </ul> <p>Coordinating budgeting activity for production area:</p> <ul style="list-style-type: none"> <li>• Establishes annual goals;</li> <li>• Establishes and proposes operating costs;</li> <li>• Consolidates information concerning the income and expenditure at department level;</li> <li>• Proposes measures to optimize the technical and economic indicators;</li> <li>• Perform analysis on monthly basis of financial results and proposes measures to improve financial indicators.</li> </ul> <p>Business or sector: Oil &amp; Gas, Production</p>
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<p><b>November 2008 – February 2017</b></p>	<p align="center"><b>Project Manager (with attribute of Vega Refinery Local Manager)</b></p> <p>Rompetrol Rafinare (Vega Refinery work line) 146 Valeni Street, Ploiesti, Romania</p> <ul style="list-style-type: none"> <li>• Coordinating Vega Refinery activity in order to compliance with current legislation (environment, health safety, emergency situation);</li> <li>• Coordinating production activity for superior processing of raw material, decrease utilities consumptions, decrease technological loses;</li> <li>• Monitoring and coordinating of investment projects;</li> </ul>
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	<ul style="list-style-type: none"> <li>• Coordinating "Increase safety level of working in Vega Refinery" project (with DuPont consultants);</li> <li>• Coordinating budgeting activity</li> </ul> <p>Business or sector: Oil &amp; Gas, Production</p>
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<p><b>January 2008 – October 2008</b></p>	<p><b>Project Manager</b></p> <p>Rompetrol Rafinare (Vega Refinery work line) 146 Valeni Street, Ploiesti, Romania</p> <ul style="list-style-type: none"> <li>• Monitoring and coordinating of investment projects;</li> <li>• Monitoring of performances for refinery's units in operation;</li> <li>• Coordinating best practice team – Technological Loses;</li> <li>• Part of technical investigation team in charge with identification and elimination malfunctions for unit equipment.</li> </ul> <p>Business or sector: Oil &amp; Gas, Production</p>
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<p><b>November 2005 – December 2007</b></p>	<p><b>Production engineer</b></p> <p>Ecomaster Ecological Services 146 Valeni Street, Ploiesti, Romania</p> <ul style="list-style-type: none"> <li>• Monitoring of production activity;</li> <li>• Preparing work instructions (procedures) for specific processes applied;</li> <li>• Managing production for utilities and auxiliary materials in order to be in line with consumption norms;</li> <li>• Preparing daily, weekly and monthly the production reports.</li> </ul> <p>Business or sector: Industrial ecological Services, Production</p>
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<p><b>August 2001 – October 2005</b></p>	<p><b>Process engineer</b></p> <p>Petrom National Oil Company (Petrobrazi refinery) 65 Trandafirilor Street, Brazii de Sus, Romania</p> <ul style="list-style-type: none"> <li>• Monitoring of production activity in different units (Phenol-Acetone Unit, Catalytic Cracking Unit);</li> <li>• Preparing work instructions (procedures) for specific processes applied;</li> <li>• I have organised periodically training programs for process operators and shift supervisors;</li> <li>• I had many responsibilities for shut-down period and overhauling (plant chief assistant);</li> <li>• Part of team responsible for implementing Distributed Control System (Total Plant Solution – supplied by Honeywell) in Catalytic Cracking Unit and Catalytic Reforming Unit;</li> <li>• Managing and estimation technological consumptions</li> </ul> <p>Business or sector: Oil &amp; Gas, Production</p>
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## EDUCATION

- 1996 – 2001                      Chemical engineer  
Oil & Gas University from Ploiesti, Romania  
Oil Technology and Petrochemistry Faculty
- 1992 – 1996                      Nichita Stanescu Highschool Ploiesti, Romania