

PERSONAL  
INFORMATION

Arin Meirembayev

WORK EXPERIENCE

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July 2018 – present

Head of Chief Operating Officer's Office

KMG International Group

3-5 Piata Presei Libere, City Gate Northern Tower, 013702, Bucharest, Romania

- Providing impartial and high-quality strategic, evaluative and evidence-based analysis, business development and support services, assisting the Senior Vice-President;
- Leading and contributing to a range of projects and activities that focus broadly on strategic and operational performance and improvement;
- Proactively engage with business representatives across the Operations Block and with other Departments within the KMG Group, aiming to ensure the work is well-coordinated and is in line with the strategic goals of the KMG Group;
- Working collaboratively with the existing offices within the Operations Block (Production, Retail, Trading and Supply Chain), operating as a cohesive group, providing high quality advice and support where relevant and contributing to the high quality deliverables;

Business or sector: Oil & Gas

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May 2017 – July 2018

Group Director Trading Business Development

KMG International Group

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- Excellence Center of Business Unit Trading and Supply Chain Block - providing research and analysis for potential development directions and coordinating development projects;
- Interacting with "Corporate Development and Strategy" block for developing and engaging into Strategy, Key Performance Indicators and M&A;
- Ensuring smooth and efficient communication with shareholder;
- Interacting with external counterparties;
- Coordinating and obtaining corporate approvals for projects (KMG Board of Directors);
- Coordinating Business development projects;
- Identifying new initiatives and projects which fit to Trading Strategy - searching for growth and added value opportunities;
- Managing strategic projects;
- Constant follow up on strategic initiatives & projects which fit the initiatives – monitoring on regular basis the achievements.

Business or sector: Oil &amp; Gas

June 2016 – May 2017

Senior Manager at Oil&amp;Gas Directorate

Samruk-Kazyna JSC

Astana, Kazakhstan

- Managing and monitoring the Portfolio companies through Board of Directors members (Fund representatives);
- Implementing strategic initiatives in order to increase the value of the Portfolio companies;
- Aligning Portfolio companies' long-term Strategy with the Fund's Strategy
- Simplifying the asset ownership structure of Portfolio companies (M&A and restructuring).

Business or sector: Sovereign Wealth Fund

October 2013 – June 2016

Project Manager at Department of Corporate Development (M&amp;A)

KMG International Group

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- M&A deal structuring;
- Solicitation of potential buyers, preparing non-disclosure agreements, investment memorandums, managing data rooms, analyzing letters of intent, proposals and binding offers;

## Curriculum Vitae

- Facilitating due diligence process, interaction with stakeholders and negotiations;
- Strategic planning, facilitating strategy formulation and goal setting;
- Compiling and monitoring Strategy implementation action plan.

Business or sector: Oil & Gas

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January 2013 – October 2013 Senior Manager at Department of Asset Management (M&A)

Samruk-Energy JSC  
Astana, Kazakhstan

- Business / target valuation;
- Interaction with consultants, government, shareholders, potential buyers/sellers;
- Deal structuring, preparing the transaction documents and executing the transactions.

Business or sector: Energy

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February 2012 – December 2012 Manager at Department of Corporate Finance

Samruk-Energy JSC  
Astana, Kazakhstan

- Financing decision, fund raising, interaction with financial institutions;
- Investment decision making, project valuation;
- Financial risk management, interest rate and currency risk management, hedging;

Business or sector: Energy

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June 2011 – January 2012 Senior Specialist at Department of Treasury and Risk Management

Samruk-Energy JSC  
Astana, Kazakhstan

- Risk management participated in the implementation of risk management system in the Company;
- One of the team members in establishing the system of internal controls of the financial reporting and accounting processes;
- Participated in a working group of implementing the quality management control system;

Business or sector: Energy

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July 2010 – June 2011 Consultant at Business Valuation Department

Deloitte TCF LLP  
Almaty, Kazakhstan



## Curriculum Vitae

- Business valuation of companies in oil&gas, retail and agriculture industries;
- Macroeconomic research and analysis;
- Market/Industry/Company research and analysis;
- Financial modelling;

Business or sector: Consulting

## EDUCATION AND TRAINING

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2005 – 2010

Bachelor of Science in Business Administration  
UNIVERSITY OF COLORADO – Boulder, CO, USA