

Curriculum vitae

Personal data

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| Name | Stefan - Georgian Florea |
| Date of birth | 16.11.1982 |
| Place and country of birth | Ploiesti, Romania |
| Nationality | Romanian |

Education and qualifications

| Name of institution | Name of course/ specialisation (if applicable) | Duration (yyyy) | Diplomas/ certificates |
|-----------------------------------|--|-----------------|------------------------|
| Petroleum Gas University Ploiesti | Master's in reservoir engineering | 2009-2011 | Master |
| Petroleum Gas University Ploiesti | Bachelor's degree in engineering | 2001-2006 | License |

Relevant professional experience in executive positions*

| Position and organisation | Duration (mm/yyyy) | Explanation to activities, such as: - Focus areas - Tasks and powers |
|--|---------------------------|--|
| Rompetrol Well Services General Manager | October 2021 – present | Management of the company according to Company Law no. 31/1990. |
| Rompetrol Well Services Deputy General Manager | March 2018 – October 2021 | <p>Primary target is to ensure the leadership and vision needed to define (along with the General Manager) the strategic direction of the company and to develop plans and tactics to increase revenue and profit, as well as the value of</p> <ul style="list-style-type: none"> • Promote and strengthen the image of the company on the market and in the community through professional collaboration with clients, officials and public opinion; • Carry out market analyses to identify business opportunities, analyses and recommends the most profitable business development opportunities to develop the company's business and increase its profitability; • Negotiate within the limits of the |

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| | | role given by the General Manager, the contracts of operations, the service contracts and the inter-mediation contracts in order to achieve the established performance indicators |
| Rompetrol Well Services Sales Coordinator | May 2014 – March 2018 | Market analysis in identifying new niches for development; <ul style="list-style-type: none"> • drafting of operational procedures for acidizing, cementing, incident reporting and investigation; • Rompetrol Well Services representative for OMV and different Oil&Gas operators active in the Middle East region; • direct involvement in the implementation of approved projects; • preparing the commercial correspondence; • forecast of the annual recruitment plan by managing internship programs |

Relevant professional experience in non-executive positions*

| Supervisory position and organisation | Duration (mm/yyyy) | Focus areas | Membership of various committees and duration of mandate, if the case (mm/yyyy) |
|---------------------------------------|----------------------------|--|---|
| Board of Directors member | October 15, 2021 – to date | Supervising the management of the company according to Company Law no. 31/1990 | N/A |

Relevant positions in not-for-profit institutions*

| Positions held (paid or unpaid) and organisation | Duration (mm/yyyy) | Explanation to activities |
|--|--------------------|---------------------------|
| N/A | | |

* Relevant positions held in the last 5 years